

JAN 05

OEP Strategies

11am Independent Meetings

FEB 13TH Medicare 101 Seminar + Process: "Do's & Don'ts

1pm CompBen Home Office 2350 S. 7th St., St. Louis, MO 63104

MARCH 13TH

SEP "Finding the Enrollment

llam Webinar

APRIL 11TH **Med Supp Crash Course**

1pm CompBen Home Office 2350 S. 7th St., St. Louis, MO 63104

MAY 15TH

Ancillary Products: "Maximizing the Opportunity"

IDM CompBen Home Office 2350 S. 7th St., St. Louis, MO 63104

JUNE 18TH **Penalties and Adjustments**

"Is IRMAA worth leaving for"?

llam Webinar

JULY 19TH Short Term: "Coverage out of nowhere"

PM CompBen Home Office 2350 S. 7th St., St. Louis, MO 63104

AUGUST 13TH

Client Retention

"Retention begins with the enrollment"

llam Webinar

SEPT. 12TH

Medicare Center E-App Workshop

1pm CompBen Home Office 2350 S. 7th St., St. Louis, MO 63104

OCT. 2ND **Exit Strategy**

"What to do with your business when you die"?

1pm CompBen Home Office 2350 S. 7th St., St. Louis, MO 63104